# The 5 WHYs

The 5-Whys is a simple brainstorming tool that can help you identify the root cause(s) of a problem. Use this tool to ask "why" questions to drill down to the root causes.

Asking the 5-Whys allows teams to move beyond obvious answers and reflect on less obvious explanations or causes.

#### **Step-by-step instructions**

1. State the problem you have identified as a strategic problem to work on.

2. Start asking "why" related to the problem. Like an inquisitive toddler, keep asking why in response to each suggested cause.

3. Ask as many whys as you need in order to get insight at a level that can be addressed (asking five times is typical). You will know you have reached your final "why" because it does not make logical sense to ask why again.

The 5-Whys is a strategy that is often used after an issue has been identified using another tool, such as Process Mapping. Guard against using the 5-Whys questions on their own to avoid a narrow focus or bias.

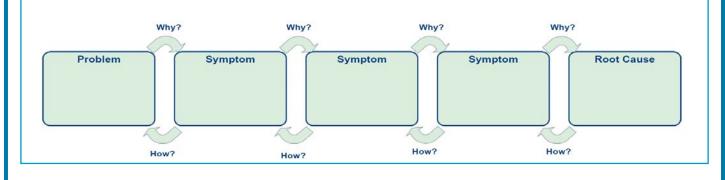
### <u>EXAMPLE</u>

STUDENT FAILED TO COMPLETE PROPER APPLICA-TION PAPERWORK

Why? Student was told incorrect process Why? Student worker told them wrong process Why? Student worker was incorrect in their thoughts on the process Why? No one trained the student worker Why? No one was assigned responsibility for training

It is said that only by asking "Why?" five times successively, can you delve into a problem deeply enough to understand the ultimate root cause. By the time you get to the 4th or 5th why, you will likely be looking squarely at management practices (more than five whys may be required for complex problems).

At this point you understand the root cause, and can see where a change is needed.



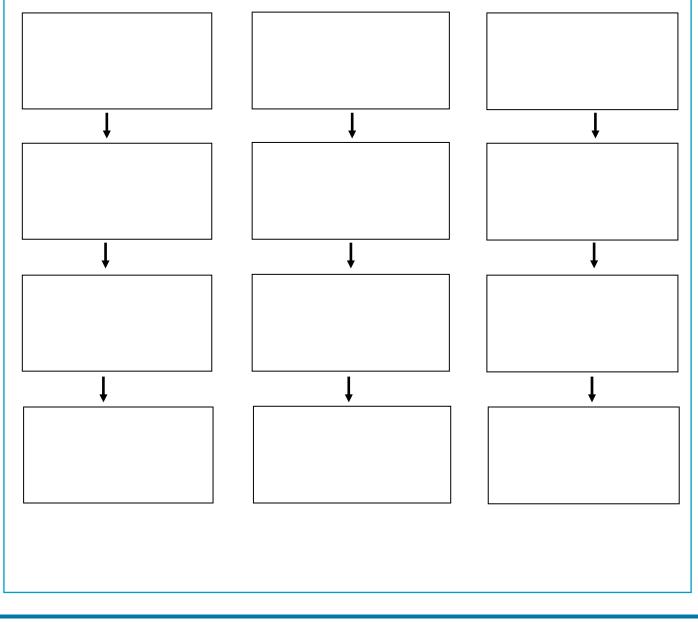
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## CAUSE AND EFFECT ANALYSIS (CAUSE MAPPING)

Define the problem (s)

Define the possible/multiple causes and identify solutions:



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